

## Message Text

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PAGE 01 STATE 085235

64

ORIGIN XMB-07

INFO OCT-01 EUR-25 ADP-00 AGR-20 COME-00 EB-11 CIAE-00

INR-10 NSAE-00 RSC-01 INRE-00 TRSE-00 OMB-01 STR-08

SS-15 NSC-10 CIEP-02 SSO-00 NSCE-00 /111 R

66610

DRAFTED BY: XMB: DBOSTWICK

APPROVED BY: EB/ OCA/ REP: MWDONOVAN

EB/ IFD/ ODF: TCSCHAFFER

EUR/ EE: RBMORLEY

----- 110564

O R 042152 Z MAY 73

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW IMMEDIATE

USMISSION BERLIN

INFO AMEMBASSY VIENNA

AMEMBASSY BONN

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VIENNA FOR DIETZ FROM EXIMBANK

E. O. 11652: N/ A

TAGS: ETRD, ESTC, PL

SUBJ: BID OF A. EPSTEIN COMPANIES FOR CONSTRUCTION  
OF POLISH MEAT PLANTS

REF : WARSAW 2112

1. ALTHOUGH EPSTEIN HAS NOT CONTACTED EXIMBANK CHAIRMAN KEARNS,  
CONTRARY TO REPORTS EMBASSY HAS RECEIVED, EXIMBANK WITH OR  
WITHOUT SUCH CONTACT WOULD ADHERE TO POSITION OF PROVIDING  
DIRECT LOANS NOT EXCEEDING 45 PERCENT CONTRACT PRICE. SOLUTION TO  
EPSTEIN PROBLEM COULD LIE IN FINDING COMMERCIAL BANK WILLING  
TO EXTEND CREDIT FOR REMAINING 45 PERCENT AT RATE LESS THAN  
1 PERCENT OVER PRIME. EXIMBANK EXPERIENCE INDICATES THAT MANY  
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PAGE 02 STATE 085235

COMMERCIAL BANKS PARTICIPATING UNDER THE BANK FINANCIAL GUAR-  
ANTEE ARE WILLING TO DO SO AT LESS THAN THAT RATE.

2. FOR EMBASSY' S INFORMATION, GERMAN RATE CITED APPEARS TO  
BE QUITE LOW IN CONTEXT OF GOVERNMENT- SUPPORTED EXPORT CREDIT  
IN MOST GERMAN TRANSACTIONS AND APPARENT GERMAN DECISION TO  
BEGIN CHARGING SOCIALIST COUNTRIES REASONABLE COMMERCIAL RATES.  
RUSH

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NMAFVVZCZ

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* LIMITED OFFICIAL USE

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ESTC  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 MAY 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** boyleja  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE085235  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** XMB: DBOSTWICK  
**Enclosure:** n/a  
**Executive Order:** n/a  
**Errors:** n/a  
**Film Number:** n/a  
**From:** SECSTATE WASHDC  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19730535/aaaahohx.tel  
**Line Count:** 71  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN XM  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 73 WARSAW 2112  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 08 AUG 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <08-Aug-2001 by shawdg>; APPROVED <10-Sep-2001 by boyleja>  
**Review Markings:**  
  
Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005  
  
**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** <DBA CORRECTED> mcm 971121  
**Subject:** BID OF A. EPSTEIN COMPANIES FOR CONSTRUCTION OF POLISH MEAT PLANTS  
**TAGS:** ETRD, PL  
**To:** BERLIN  
BONN  
VIENNA  
WARSAW  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005